

Friends,

I'm sure you are familiar with the carrot and stick approach to motivation. It involves dangling a carrot in front of the donkey, fooling it into thinking that if he pulls the cart far enough, he'll be rewarded with a tasty carrot. If that isn't motivation enough for the donkey, you can encourage him down the road by the use of the stick. Either way, through reward or through punishment, the cart driver gets what he wants.

Whether we like it or not, this has been our community's approach to camping in parks, sidewalks, vehicles, storefronts, and on the greenway. You don't need to look too hard to realize that the carrot and stick approach isn't working all that well. But why?

The carrot is deployed by offering individuals options instead of camping. These options (carrots) include the Mission that requires participation in our program and a desire to make positive changes. If the camper has a job and is committed to sobriety, there is an option (carrots) available from another nonprofit. If they are not interested in living a sober lifestyle, there are options (carrots) like the new navigation center that doesn't require program participation. For those who don't want to live inside, there is even an option (carrot) that lets them camp in a managed campsite without many rules. Our community has lots of options (carrots); the problem is, some people just don't like carrots.

There is another problem though, the carrot and stick approach only works when you have a stick and unfortunately the *United States Court for the Ninth Circuit* has taken away the stick from communities like ours. Instead of any real consequences for public camping, law enforcement can only hand out carrots and make sure campers aren't causing too much trouble. This is why the problem only gets worse.

So what do we do? We need to pray for our community and especially our law enforcement officers who have a tough task keeping things in order. I'm also asking you to pray for the Mission as we not only seek to help those looking to make positive changes in their lives, but also in reaching those who don't like carrots.

We should all be thankful that God doesn't use the carrot and stick approach with us to bring us to faith, in fact, He turns this approach on its head.

Without the grace of God, nobody would believe and live for Him, pulling His glorious cart down



We are funded by generous donations from people in our community and we do not accept any federal, state, or local government funds

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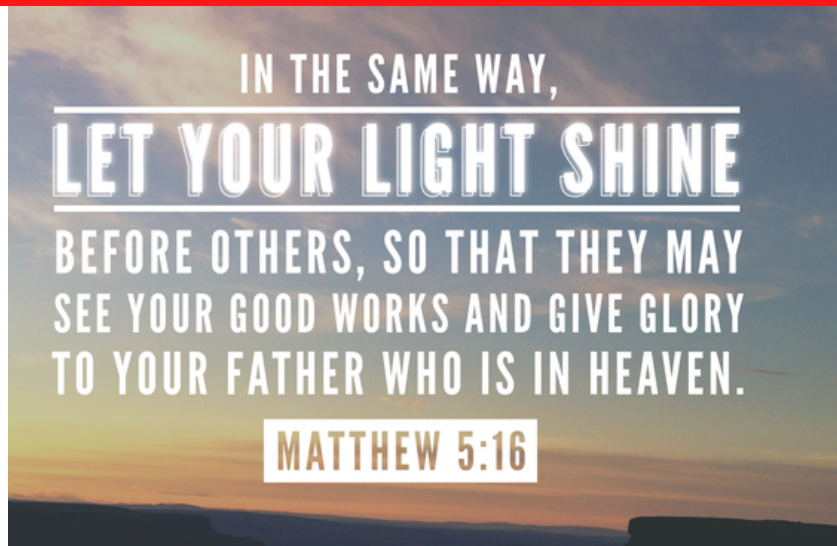


the road. It was Christ alone Who perfectly obeyed, Who took the stick of judgment, in fact the Father broke the stick of punishment on the back of His perfect Son.

Rather than motivating us by the fear of punishment, He redeems us and delivers us by His own blood. And rather than motivating us by dangling an unattainable carrot in our faces as a reward, Jesus attained it and gives it to us, and we find it delicious. He renews us by the Holy Spirit, enabling us to be grateful to Him and this changes everything.

This is a much better solution than carrot and stick motivation because it relies on the work of God to bring lasting change to peoples lives.

It is only by the grace of God that the Mission has been able to make a difference in thousands of peoples' lives locally over sixty years.



Thank you for your continued
prayer, donations, and time.
Because of your help, many men
and women are learning to make
their lights shine in our community.

John Bull

GIFTS FROM THE HEART

In honor of Jesus Christ
by Ken & Diane Capp
In honor of Larry & Patricia Milligan
by Gary & Nancy Payton
In honor of Marvin Ter Best
by Dean & Mary Lou Ter Best

In memory of Earl Best
by Nickolas & Lindsay Boosalis
In memory of Mildred Bray
by Joyce Lull
In memory of Wallace & Lucille Brill
by Robert & Judith Addington
In memory of Jami Anne Burk
by Peter & Margaret Jackson
and by Roberta Hawkins
In memory of Jesus Christ
by Barbara Carse
In memory of My Mom, Barbara Donham
by Kari Donham
In memory of Jimmy & Marge Dunlevy
by Kent Chamberlain

In memory of David Ellis
by Arliss Ellis
In memory of Jim Estep
by Vivian Estep
In memory of Buck & Steve Fixsen
by Patricia Fixsen
In memory of Michele Friedrich
by Steve Bryant
In memory of Dale Hofer
by Floyd & Julia Grimes
In memory of Billie Joe & Joan Hunter
by Dusty & Debbie Hoffman
In memory of Patti Iverson
by Cheryl Schmidt
In memory of Pat Lee
by Robert Phillips
In memory of Lu Lull
by Joyce Lull
In memory of Ron & Carol McCay
by Bill & Sandy Earl
In memory of Phyllis Murray
by Rolf Murray
In memory of Patricia Piter
by Steve Piter

In memory of Larry Root
by Glenda Root
In memory of Jerry Scheid
by Jackie Scheid
In memory of Duane Shinn
by Garland & Roberta Shinn
and by Dianne Carter
In memory of Helen Stanley
by Barbara & James Eshoo
In memory of Maxine & Morris Stringer
by Shirley Skundrick
In memory of Don Swank
by Jim & Marilyn Kelley
In memory of Aaron Ter Best
by Dean & Mary Lou Ter Best
In memory of Horst & Margaret Wauer
by David & Helene Uhreen
In memory of Griff Wilder
by Pattie Wilder
In memory of Garry Wilson
by Arline Wilson
and by Tom & Marilyn Arthur
In memory of Minnie
by Kent Kennedy

Thank you for equipping us to restore lives in our community!